

CAPACITY COMPANY
PROFILE



DAI SON

REACHING OUT TO THE WORLD

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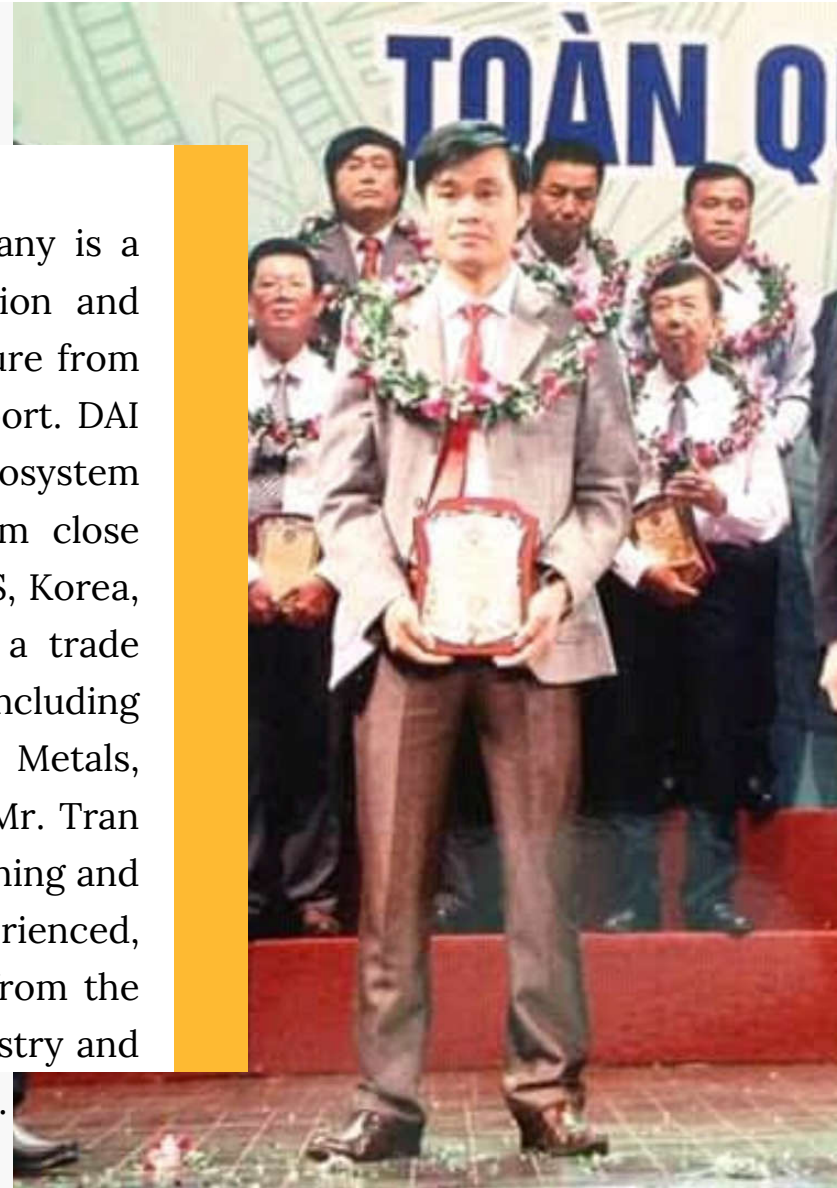
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01 INTRODUCTION

Dai Son Mineral and Construction Investment Joint Stock Company is a member of the large ecosystem of Vietnam's mineral exploitation and processing industry. To gradually improve the supply chain structure from mining, to production, to refining of finished products and to export. DAI SON was built to achieve the goal of distributing products in the ecosystem to the global market, starting with key products with long-term close partners and potential partners in different markets. such as the US, Korea, China, India, EU, etc. At the same time, Dai Son is developing a trade promotion role for strong industries in its operating experience, including products: A7 Aluminum Ingots, Copper plates and Non-ferrous Metals, Barium Sulfate ($BaSO_4$), Quartz (SiO_2),... DAI SON was founded by Mr. Tran Van Linh in 2020, CEO with extensive experience working in the mining and quarrying industry for more than 20 years. He is a talented, experienced, enthusiastic and brave businessman, with many awards received from the Government, Ministry of Science and Technology, Ministry of Industry and Trade and business associations of Vietnam, Asean and International.





CEO AWARD RECEIVED





20 Years of business experience in the non-ferrous metal mining and metal smelting market.

01.



Lead and zinc mining

Investment in construction, exploitation and processing of Lead Zinc mine with mining reserves of millions of tons.

02.



Quartz (SiO₂) processing plant

Quartz(SiO₂) processing factory, capacity more than 100,000 tons/year.

03.



A7 aluminum ingots

Dai Son is a distributor of A7 Aluminum (A7 Aluminum ingots) and other non-ferrous metal products,..





02 VISION

DAI SON JSC was created to become a leading trading company in Vietnam and the Asean region. Accompanying the country to reach the world level, integrating deeply into the global market to help promote Vietnamese trade, promote multinational trade, expand the Import/Export market of Vietnam and its Partners. We act with a strong belief in a mighty Vietnam, independent, transparent, fair and prosperous in the global economy. DAI SON holds the ambition to contribute his strength and intelligence for the development of his homeland, for the prosperity of the country and for the happiness of the community.

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OUR MISSION

- Promote international trade, connect and expand markets in countries that have signed FTAs with Vietnam.
- Strive to meet the increasing and diverse needs of customers.
- Leading the market with main product groups and strategic products that the company targets.
- Provide quality products and reliable services and connect supply sources from reputable manufacturers.
- Provide timely information to customers about market trends.
- Exploit the creative capacity of all employees through teamwork, essentially, efficiency and a transparent working environment.

03 MARKET ANALYSIS



INTERNATIONAL INTEGRATION

With the strong political aspirations and determination of the Party, State and Government of Vietnam, help the country integrate deeply with the world and reach the global market. The government acts strongly and decisive to help the nation become strong, Independent - Autonomous, Fair, Democratic, Prosperous and Developing. Inheriting the diplomatic legacy of President Ho Chi Minh and previous leaders, with the efforts of the Party, State and Government, Vietnam has raised the level of diplomatic relations with important partners, making friends with all countries in the world.

Vietnam has negotiated and signed free trade agreements (FTAs) with major communities. Vietnam has joined and is a member of major economic forums and communities of ASEAN, Asia and the world. We establish diplomatic relations, become reliable partners and friends with all countries around the world.

- This is a favorable opportunity, opening up a large market for Vietnamese businesses, including DAI SON company, to expand their market and reach out to the region and the world.

POLITICAL POSITION OF VIETNAM

Vietnam has negotiated and upgraded diplomatic relations with important countries, including:

- ❖ 6 Countries are comprehensive strategic partners
- ❖ 17 Countries are strategic partners
- ❖ 13 Countries are comprehensive partners
- ❖ 3 Countries are special partners.
- ❖ 189/193 Countries and territories of Vietnam established diplomatic relations.



COMPREHENSIVE STRATEGIC PARTNERS OF VIETNAM



China (2008)



Korea (2022)



Russia (2012)



USA (2023)



India (2016)



Japan (2023)

**VIETNAM HAS PARTICIPATED IN THE NEGOTIATIONS
AND SIGNED 17 AGREEMENTS
FREE TRADE (FTA)**

- ❖ Vietnam has negotiated and signed 17 FTAs with 60 countries. Including important agreements: CPTPP(2019), EVFTA(2020), VJEPA(2009), VKFTA(2015), RCEP(2022), ACFTA(2003), AKFTA(2007), AJCEP(2008), AFTA (2003), VN-EAEU FTA(2015),...
- ❖ Joined the WTO in 2006.
- ❖ Vietnam continues to negotiate other free trade agreements (FTAs),...





FREE TRADE AGREEMENTS (FTAS) VIETNAM HAS SIGNED AND IS NEGOTIATING

No.	FTA Name	Status	FTA partners
FTA signed and effective			
1	AFTA	effective since 1993	ASEAN
2	ACFTA	effective since 2003	ASEAN, CHINA
3	AKFTA	effective since 2007	ASEAN, KOREA
4	AJCEP	effective since 2008	ASEAN, JAPAN
5	VJEPA	effective since 2009	VIETNAM, JAPAN
6	AIFTA	effective since 2010	ASEAN, INDIA
7	AANZFTA	effective since 2010	ASEAN, AUSTRALIA, NEW ZEALAND
8	VCFTA	effective since 2014	VIETNAM, CHILE
9	VKFTA	effective since 2015	VIETNAM, KOREA
10	VN-EAEUFTA	effective since 2016	VIETNAM, RUSSIA, BELARUS, AMENIA, KAZAKHSTAN, KYRGYZSTAN
11	CPTPP (Predecessor is TPP)	effective from 30/12/2018, effective in Vietnam from 14/01/2019	VIETNAM, MEXICO, CANADA, PERU, CHILE, JAPAN, AUSTRALIA, NEW ZEALAND, MALAYSIA, SINGAPORE, BRUNIE, UK (The UK signs the accession protocol from 16/07/2023).
12	AHKFTA	effective from 12/02/2021	ASEAN, HONGKONG (CHINA)
13	EVFTA	effective from 01/08/2020	VIETNAM, EU (27 MEMBER COUNTRIES)
14	UKVFTA	effective from 01/05/2021	VIETNAM, UK
15	RCEP	effective from 01/01/2022	ASEAN, CHINA, KOREA, JAPAN, AUSTRALIA, NEW ZEALAND
16	VIFTA	effective from 25/07/2023	VIETNAM, ISRAEL

No.	FTA Name	Status	FTA partners
FTAs are negotiating			
17	VIETNAM - EFTA FTA	start negotiations from 5/2015	VIETNAM, EFTA (Switzerland, NORWAY, ICELAND, LIECHTENSTEIN)
18	ASEAN - CANADA	restart negotiations from 11/2021	ASEAN, CANADA
19	VIETNAM - UAE FTA	starting negotiations from 2023	VIETNAM, UAE

Main Trade Flows





Traditional market of DAI SON Company

CEO's Dai Son with more than 20 years of business experience in the Minerals and Non-ferrous Metals market, has been providing long-term loyal customers in the following countries:

- China
- Korea
- USA
- UK
- Australia
- EU
- India
- Others...

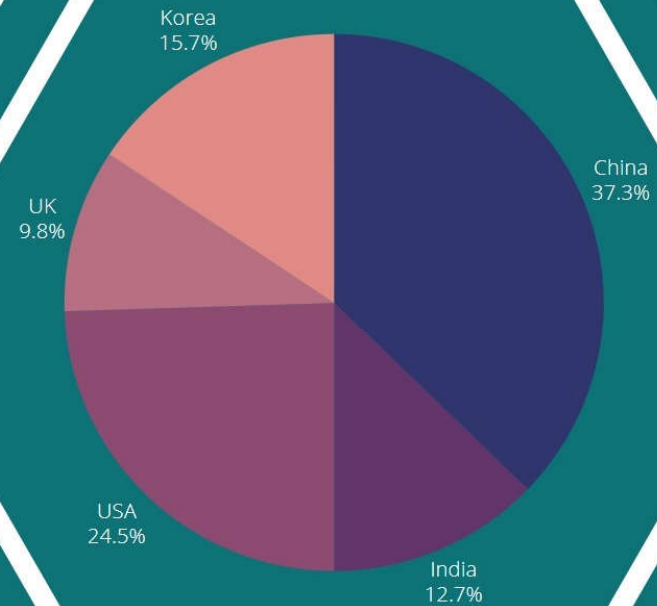




Export proportion by country

The chart shows countries' export figures from historical data, this proportion will change with Dai Son's integration strategy and new key product groups.

Dai Son will expand its market with new countries such as Japan, Mexico, Taiwan,...





04 CORE BUSINESS SECTION

01 A7 ALUMINUM INGOTS

02 BARI SULFAT (BASO4)

03 QUATZ (SIO2)

04 COPPER PLATES

05 ZINC LEAD (PB-ZN)

06 COLOR METAL

07 TITANIUM

08 ANOTHER PRODUCT



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MINING MINES AND LEAD-ZINC BENEFICIATION LINE

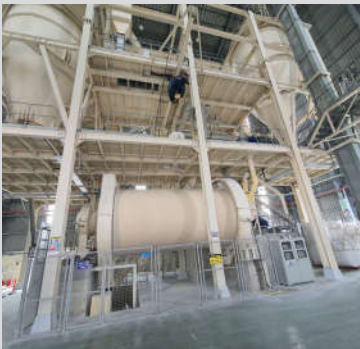
This is the company's oldest business segment, the origin of the development journey of the ecosystem that we are building and perfecting.

Mining capacity and lead-zinc (Pb-Zn) beneficiation line reach more than 100,000 tons/year.

Quatz (SiO₂) processing line

The company's Quatz (SiO₂) products are entirely exported to international markets:

- ❖ China
- ❖ USA
- ❖ EU
- ❖ and other countries



SiO₂

The production line is imported from Germany, modern, produced with a closed process ensuring standards of labor safety and environmental protection according to TCVN, G7 and USA.



A7 ALUMINUM INGOTS



Dai Son's A7 aluminum ingots products supplied to the market have clear origins and fully comply with international trade conditions. Some countries supplying large quantities include:

- Kazakhstan
- USA
- South Africa
- Thailand
- India
- Netherlands
- Turkey
- Others...

MAJOR IMPORT MARKETS OF ĐÀI SƠN
COMPANY:

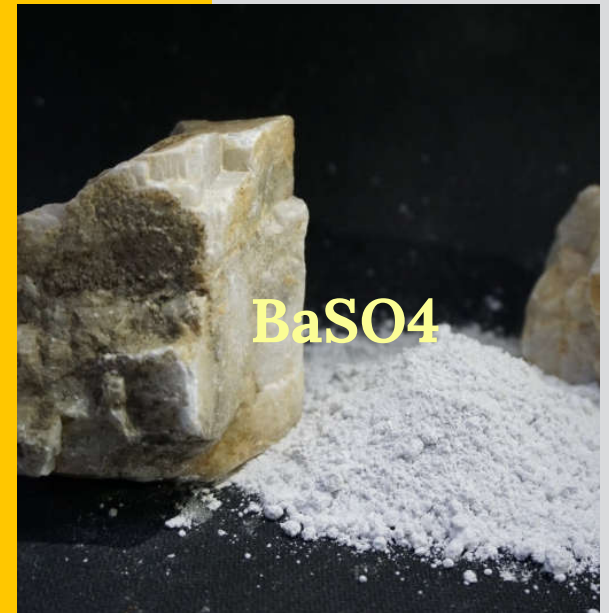
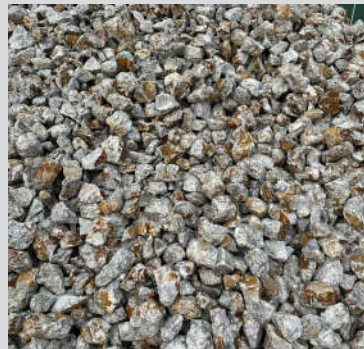
- 01 China
- 02 Mexico
- 03 Korea
- 04 Singapore
- 05 Taiwan



BARIUM SULFATE PRODUCTS (BaSO₄)

The company's Barium Sulfate (BaSO₄) products are from domestic sources and imported from neighboring markets, including:

- ❖ LAO
- ❖ Cambodia
- ❖ India
- ❖ South Africa
- ❖ and other countries



Main export markets for Barium Sulfate (BaSO₄) raw ore of Dai Son:

- ❖ China
- ❖ UAE
- ❖ Saudi Arabia



Copper Plates

Major import markets of Dai Son company:

- 01 China
- 02 Korea
- 03 Taiwan



Copper plates products (Cu Plates) provided by Dai Son company to the market have clear origins and fully comply with international trade conditions. Some countries supplying large quantities include:

- Kazakhstan
- USA
- South Africa
- India
- Australia
- Turkey
- Others...





**A7
Aluminum
Ingots**

A photograph showing several large, rectangular aluminum ingots stacked together. The ingots have a metallic, slightly reflective surface.

2024 BUSINESS STRATEGY

Main product group

-
-
-
-
-
-



BaSO₄

A photograph showing a large pile of small, irregular, light-colored granules or crystals, likely barium sulfate.

Pb-Zn

A photograph showing a pile of dark, irregularly shaped metal fragments or ingots, likely lead-zinc alloy.

SiO₂

A photograph showing a close-up of a light-colored, textured surface, likely silica dioxide.

Cu Plates

A photograph showing several stacks of reddish-brown metal plates, likely copper, arranged in a warehouse or storage area.

05 COOPERATION PERSPECTIVE

In General, our presentation through this profile has shared our market vision and perspective in business. The goals are specific, comprehensive and bring practical benefits to partners, customers and for the future development of DAI SON Company. With precise and effective innovative solutions in promoting the implementation of projects. We have affirmed our mission and vision, delved into market analysis to understand the international context as well as Vietnam's position, clearly identifying our opportunities and advantages. Our innovative products and services have been proven through successful contracts with customers. This represents the substantive benefits and specific results we bring to customers. With an effective sales and marketing strategy, we are well positioned to capitalize on future growth opportunities and expand our market presence. Our financial performance accurately reflects our approach and the trust our stakeholders have placed in DAI SON.

Together we will create a bright future, together we will create new successful and victorious projects.

Myself and DAI SON Company are very happy to cooperate and work with you in the spirit of Sincerity, trust, essentially, efficiency; Win - Win, Fair - Transparent cooperation perspective between parties and harmonious benefits, shared risks. As the manager of DAI SON, I welcome Partners, Investors, Businesses, and Organizations to seek opportunities to accompany and cooperate with us on the upcoming development journey. Together we will create new miracles, Your success is also DAI SON's success!

Sincerely thank you!

CEO Trần Văn Lĩnh



THANK YOU!



LET'S WORK TOGETHER

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